

BRICKSTONE

TRACKRECORD 2024

Who we are

At Brickstone, we specialise in retail estate throughout the Netherlands, Belgium and Germany. We provide market leading advice and insight, offering a full-service real estate package to a wide range of retailers and investors. Our client base is global and includes national and international retailers, high networth individuals, pension funds, family offices and international investors.

Brickstone is a partnership that was founded in 2010. The partners all worked at the major international real estate agencies and all have a specialisation in retail.

The current team consists of:

- 5 partners
- 1 business assistant
- 1 lawyer - legal assistant

We have a focus on lease advisory on behalf of tenants and with our team we are the market leaders. We also have a large market share in retail investment transactions in the Netherlands.

Our Philosophy

- We believe in the power of a compact and efficient organization
- We want to be a reliable partner for the long term
- We are pragmatic and flexible
- We outperform through focus and specialisation

Our USP's



Indepth knowledge
of the
retail market



Solid organization
without personnel
changes



High-quality
service



Consistent top 3
retail advisor in the
Netherlands



The team



Francois Mulkens
Partner



Frank Elferink
Partner



Helen Kasteel
Legal counsel



Derrick Das
Partner



Feiko Witteveen
Partner



Erik-Jan Bulstra
Raad van advies



Ralph Noyen
Partner



Matz Smit
Associate partner



Robert Weisz
Raad van advies

BRICKSTONE

Service lines



Lease Advisory

Portfolio wide advise for retailers in rent reviews, lease renewals, lease restructure, relocations, covid discounts and all other lease or real estate related disputes.



Letting

Assisting retailers to lease retail spaces and owners to rent out their retail spaces at prime locations in the Netherlands.



Restructuring after Insolvency

Advising the parties involved in acquiring retail chains following bankruptcy. Restructuring and renegotiating rental agreements following a relaunch.



Capital Markets

Advising and assisting private and institutional investors in the investment in, and sale of retail real estate.



Asset Management

Proactive collaboration with investors in order to further optimize existing assets.

BRICKSTONE

Lease advisory

The clients below are advised by Brickstone on their portfolio of current leases, new (re)locations and all other issues related to their stores and contracts:



blokker.

claudia sträter

SISSY-BOY

Ulla Popken



TOMMY HILFGER

GUESS

swatch

MANFIELD
Women and Men shoes

sacha



Intertoys

EXPRESSO



Letting

Advisory on letting

high street retail

Amsterdam Leidsestraat

Advised Calvin Klein on the lease of the shop in Amsterdam



Den Haag Hoogstraat

Leased on behalf the owner – private investor to Summum



Amsterdam Kalverstraat

Advised Swatch on the lease of their flagshipstore in Amsterdam



Maastricht Maastrichter Brugstraat

Advised Claudi Sträter on the lease of their store in Maastricht



Restructuring after Insolvency

Advisory on acquisition of chains, restructuring and renegotiating lease portfolios

SCAPINO

Acquisition of the Scapino Company

Advisor in the acquisition of Scapino from the bankrupt Macintosh Retail Group. As a result of the acquisition, 170 Scapino stores will be maintained. Newly negotiated rental agreements have been signed with the landlords of almost all the stores.

Intertoys

Acquisition of the Intertoys Company

Brickstone advised in the relaunch of Intertoys. Renegotiating 200 lease contracts with improved conditions on behalf of the private equity company Green Swan.

M&S

Sale of bankrupt chain MS Mode

On behalf of the receiver, Brickstone made an inventory of the entire portfolio and explored various strategic options in order to prepare the sale of the retail chain.

MANFIELD

Women and Men shoes

Acquisition of Manfield by Termeer Groep

Brickstone advised the Termeer family (owners of Sacha Shoes) in the acquisition of Manfield from the bankrupt Macintosh Retail Group. As a result of the acquisition, 42 Manfield stores will be maintained.

BRICKSTONE

Capital Markets

Advisory on sale and purchase

high street retail

Amsterdam Leidsestraat

Sale of high street property and two resi units on behalf of Tristan Capital partners and Timeless investments



Arnhem Ketelstraat, Nijmegen Broerstraat and Burchstraat

Sale of three properties on behalf of institutional investor MN Services



Rotterdam Lijnbaan

Purchase on behalf on international investor AEW



Amsterdam Damrak, Rokin and Kalverstraat

Portfolio sale on behalf of Tristan Capital Partners and Timeless Investments



Capital Markets

Advisory on sale and purchase

leisure- hotels, bars, restaurants

Amsterdam Haarlemmerstraat

Sale of a boutique hotel on behalf of Rabobank



Utrecht Mariaplaats

Sale of a boutique hotel on behalf the owners - private investors



Eindhoven Stationsplein

Sale of restaurant and arcade on behalf the owners - private investors



Capital Markets

Advisory on sale and purchase

supermarkets and shopping centres

Shopping Centre Diemerplein Diemen

Sale of large shopping centre in the greater Amsterdam Area on behalf of Sectie 5 and Tristan Capital Partners



Shopping Centre Keizerslanden Deventer

Acquisition of the shopping centre Keizerslanden on behalf the German institutional investor Realls



Shopping Centre Wijkerbaan Beverwijk

Asset management and sale of the shopping centre on behalf of Cairn Real Estate and Angelo Gordon



Amsterdam Supermarket Portfolio

Sale of a supermarket portfolio in Amsterdam on behalf of a group of private investors



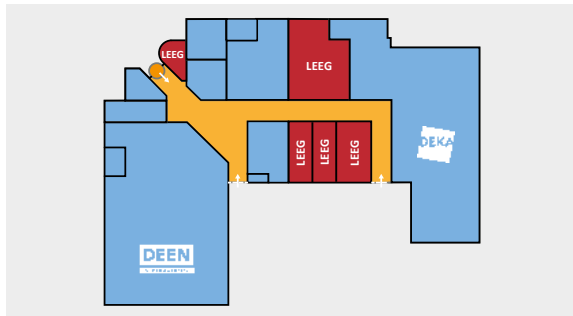
Capital Markets

The clients below are advised by Brickstone in their acquisition or disposition strategy and were Brickstone executed the transaction.



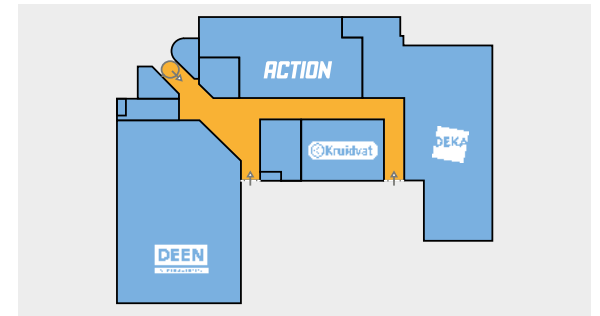
Asset Management

Active management and executing business plans including redevelopments



Optimization Shopping Centre Enkhuizen

Advised on the acquisition, executed the reshuffle plan and realised the successful exit with the sale to the private investor and supermarket owner Deen.



Redevelopment of the Kalverstraat Rokin property in Amsterdam

Managing the development of four resi units, renovation of the commercial units and completed the businessplan with the sale to private investor Metroprop.





Contact details

Our office has an informal atmosphere where the coffee and tea taste great. You will quickly feel at home with us.

Francois Mulkens

+316 42291332
mulkens@brickstone.nl



Feiko Witteveen

+316 42291330
witteveen@brickstone.nl



Frank Elferink

+316 29475905
elferink@brickstone.nl



Derrick Das

+316 42291331
das@brickstone.nl



Ralph Noyen

+316 24267486
noyen@brickstone.nl



BRICKSTONE

van Eeghenstraat 2
1071 GE Amsterdam
The Netherlands

www.brickstone.nl
info@brickstone.nl
+31 20 8202393



BRICKSTONE